

S Nashville SPECIFACTS

Nashville Chapter of the Construction Specifications Institute Newsletter

August 2026 Edition



Chapter President's Corner

Greetings All,

For the August newsletter, I was thinking of writing an article with more general interest. Instead, I decided to step into the fray, and talk about what is probably the hottest topic CSI has right now - the rollout of the CSI Dynamic Standards platform.

This rollout essentially affects every AEC industry that produces a specification for a product: architects, engineers, product manufacturers and contractors who also do design as part of their design-build format and assemble specifications. Contractors building off someone else's specifications are essentially off the hook.

Fees for smaller firms have increased significantly. Using a gross revenue basis for new fees for larger firms, the financial increase for these firms could be great. From what I understand, the larger architectural firms in Nashville may already be paying five figures to use one of the current specification programs annually. The new rollout fees could possibly increase the overall cost into six figures. Smaller firms with tight profit margins could be heavily impacted by any additional fees.

Having followed this issue as closely as I can, I offer the following comments:

CSI is facing growing dissatisfaction following the rollout of its Dynamic Standards (CDS) platform, with concerns now extending far beyond pricing and software functionality to include transparency, governance, and organizational trust. While CSI leadership has acknowledged that the rollout was poorly communicated and has pledged to improve member engagement, many members—including prominent CSI Fellows and past leaders—remain frustrated by what they view as a lack of transparency around key business decisions, governance practices, and board elections.

Critics generally support the goal of modernizing industry standards but question the platform's readiness, revenue-based pricing model, and the organization's decision-making process. In response, CSI's board and leadership have committed to reviewing pricing, governance procedures, and communication practices, emphasizing that rebuilding trust is their top priority. However, many members say they are now looking for concrete actions and measurable reforms rather than further assurances, making the coming months a critical test of CSI's ability to restore confidence among its membership.

In summary, the controversy surrounding CSI's Dynamic Standards platform has evolved from concerns about software pricing and functionality into a broader debate about transparency, governance, and member trust, with many members now waiting for concrete reforms rather than further assurances from leadership.

Among the CSI rank and file, this issue has caused some great concern, leaving some members to exit CSI altogether. Some chapters may also be having discussions regarding hard decisions they may have to make.

Let's hope this situation can be quickly resolved in a way that is reasonable and satisfactory to all parties so the organization we all know, love, and have worked hard to maintain can continue long into the future.

Take care.

Harry

Previously, on CSI Nashville.....

CSI Nashville – July SpecHeads

A big Shout out to Shawn McCormick with Clopay Corporation, showing us how to avoid the 10 most common RFI's when specifying coiling doors!

- Date: Tuesday, July 14th from 11:30 AM - 1:00PM CST at Sesco Lighting

Stay Tuned For.....

CSI Nashville – August SpecHeads

- Date: Tuesday, August 11th from 11:30 AM - 1:00PM CST at Sesco Lighting

Basic Electrified Door Hardware

AIA Program# EDH102

Speaker: Sean Phelan, CDT - Phelan & Associates, Inc.

Program by: Hager Companies

Understanding electrified door hardware, its components, requirements and functions.

At the conclusion of this program, participants will be able to:

1. Recognize the four key components of every electrified hardware system.
2. Identify the different hardware products that constitute these components.
3. Distinguish what additional information is required when specifying electrified door hardware.
4. Compose a basic description of operation for an electrified door opening.

Credits: AIA 1-Hour | HSW

CSI Nashville – August Board Meeting

- Date: Tuesday, August 18th at 10:30 AM - CST at Sesco Lighting

CSI Nashville – August Chapter Meeting

- Date: Tuesday, August 18th from 11:30 AM – 1:00 PM CST at Sesco Lighting

“What Kind of Roof Should I Use?”

This presentation is designed to provide a comprehensive introduction to selecting the right roof system for your project. Participants will gain valuable insights into the various design, material, and construction considerations that influence successful roof system selection.

Learning Objectives

- Guiding designers and owners in choosing the roof type, materials, and systems that suit their project's needs.
- Identifying common steep slope and low slope roofing systems and assemblies.
- Identifying different roofing materials and the common installation practices associated with these materials.
- Discussing roof durability/resilience, water tightness, and lifespan and why that matters.
- Discussing how the roof relates to occupant's Health, Safety, & Welfare (HSW).

This program is curated into a broader format from an owner's perspective.

Presented by: Sharon Goemaat and Mike Sexton
BPL Enclosure, Nashville Office

AIA 1-Hour HSW CEU Credit

Board Retreat at Jonathan's Grille, Franklin, TN

July 21, 2026

Carl Manka captured several highlights!



Board Retreat at Jonathan's Grille, cont'd



Board Retreat at Jonathan's Grille, cont'd



Derek Hickman received the Ed Street award, below!





2026 CSI Gulf States Region Awards

The Nashville Chapter of the Construction Specifications Institute is proud to announce that the Nashville Chapter and the individual members involved won awards at the 2026 CSI Gulf States Region Conference in Knoxville, TN on July 10, 2026.

Chapter Program Award

Air Barrier Rodeo

- Nashville Chapter
- Harry Harris, AIA, NCARB, CSI, LEED AP, NFPA
- Paul Montray, CSI

Regional Technical Award

Specheads CEU Program

- Nashville Chapter
- Harry Harris, AIA, NCARB, CSI, LEED AP, NFPA

Special Program Award - Two Programs

The History of Specifications

- Nashville Chapter
- John Potter, AIA, CSI Member Emeritus

The Future of Specifications and the Future of the Specifier

- Nashville Chapter
- Tara Mitchell, CCS, CDT, Associate AIA, LEED AP

Electronic Communications Award

Social Media

- Nashville Chapter
- Tarro-Jefferies Freer, CSI

Education Award

CDT Program

- Nashville Chapter
- Carl Manka, CSI, CCS
- Lynn Jolley, CSI, CCS, CCCA, SCIP, NOMA
- Jerry Preston, FCSI, CCS
- Cheryl Crosby, CCCA
- Stephanie Pielich, AIA, CCS

CSI NASHVILLE / ANNUAL SIGNATURE EVENT



2026 CSI NASHVILLE PRODUCT SHOW

Education. Connections.
Solutions in action.

THE REGION'S PREMIER PRODUCT SHOW



DATE:

Tuesday,
September 29th,
2026



TIME:

10:30 AM –
3:30 PM



LOCATION:

Nashville
Fairgrounds Expo 2



ADDRESS:

401 Wingrove St,
Nashville, TN 37203

WHY YOU SHOULD ATTEND



1. DISCOVER

Explore new products,
systems, and solutions
from leading manufacturers.



2. LEARN

Engage with peers,
discuss assemblies, and
gain practical insight.



3. CONNECT

Strengthen relationships
across Nashville's design
and construction community.



ATTEND THE SHOW

Bring your questions.
Leave with connections.

[SIGN UP HERE](#)

Register on Eventbrite



EXHIBIT + SPONSOR

Put your brand
in the room.

[VIEW OPPORTUNITIES](#)

Learn more at
csinashville.org/2026_CSI_Nashville_Product_Show



**NASHVILLE
FAIRGROUNDS
EXPO 2**

401 Wingrove St,
Nashville, TN 37203

[GET DIRECTIONS](#)



Build the connection. **Specify the future.**

CSI NASHVILLE • [CSINASHVILLE.ORG](https://csinashville.org)

2026 CSI NASHVILLE CHAPTER PRODUCTS SHOW

Booth Reservation Form

Tuesday, September 29th | Nashville Fairgrounds | EXPO 2

EXHIBITOR INFORMATION

COMPANY NAME

CONTACT PERSON

PHONE NUMBER

EMAIL ADDRESS

MAILING ADDRESS

BOOTH SELECTION

BOOTH NUMBER(S) REQUESTED

First Choice

Second Choice

Third Choice

NAMES OF ALL PERSONS IN YOUR BOOTH(S) FOR NAME TAGS

Note: If you need electricity, please select a booth with a red or green square.

FEES

Each 10' x 10' booth includes pipe and drape separation, one covered table, two chairs and two food tickets.

ITEM	QTY	RATE	AMOUNT
Exhibit booths (10' x 10')		\$700.00	
Additional food tickets		\$40.00	
Additional table		\$13.00	
Additional chair		\$4.00	
Electric fee		\$25.00	
Credit card processing fee **		\$25.00	
Sponsorship option			
TOTAL DUE			

** A link will be emailed to you for credit card payment processing.
See attached sponsorship information for details.

PAYMENT

Booth fee is \$700 per single booth and is due by September 14th.

All booths must be paid for in advance of the show.

Please make checks payable to: CSI Nashville Chapter

Mail to: NexGen Coating Resources, Inc.
Attn: Tiffany Goulet
730A Middle Tennessee Blvd, Suite 2
Murfreesboro, TN 37129

Booth Sales
Tiffany Goulet | 615-423-8321
tiffany@nexgen-cr.com

Sponsorship Opportunities
Harry Harris | 615-476-7262
hharris@hnharchitects.com

SHOW INFORMATION

2026 CSI Nashville Chapter Products Show

We are pleased to announce our 2026 CSI Nashville Chapter Products Show will be held at **Nashville Fairgrounds - EXPO 2 again this year**. We hope that you will exhibit with us. We are looking forward to a great show, and please feel free to reach out with any questions. Complimentary seminars will again be provided for design professionals at no cost to them. **Free lunch for vendors (2 per booth) and attendees**. Vendors may bring candy to hand out - and remember to bring a great door prize too.

SCHEDULE - TUESDAY, SEPTEMBER 29TH

Set Up	7:00 AM - 10:00 AM
Show Hours	10:30 AM - 3:30 PM
Tear Down	3:30 PM - 6:00 PM (must be out by 6:00 PM)

LOAD IN / LOAD OUT

Vendors can load in from the front sidewalk area - drop off booth materials, park, and return. Or around back in the loading area of the EXPO 2 Building. No parking in either area. Drop off only.

QUESTIONS

Booth Sales	Tiffany Goulet 615-423-8321 tiffany@nexgen-cr.com
Sponsorships	Harry Harris 615-476-7262 hharris@hnharchitects.com

Thank you!



CSI NASHVILLE PRODUCTS SHOW



CSI NASHVILLE PRODUCTS SHOW



2026

SPONSORSHIP OPPORTUNITIES

CSI NASHVILLE PRODUCTS SHOW

TUESDAY, SEPTEMBER 29TH

Nashville Fairgrounds - Expo 2

Show Sponsor 1 Available \$2,000

- **Draped area equivalent to 2 both spaces facing entrance**
- **Company name and logo on all media**
- **Sponsor board with name and logo displayed prominently at entrance**
- **Posted on CSI Nashville website**
- **Advertised in the Specifacts newsletter**

CSI NASHVILLE PRODUCTS SHOW



2026

Seminar Sponsor 2 Available \$300.00

- Name and logo prominently displayed on a sponsor board at seminar entrance
- Posted on CSI Nashville website
- Advertised in the Specifacts newsletter

Lunch Sponsor 6 Available \$150.00

- Lunch Sponsors names will be displayed on buffet tables and sponsor board at entrance

CSI NASHVILLE PRODUCTS SHOW



2026

Beverage Sponsor 6 Available \$100.00

- Beverage Sponsors names will be displayed on sponsor board at drink stations

Printing Sponsor 1 Available \$500.00 - SOLD



Contact: Harry Harris to be a sponsor!

hharris@hnharchitects.com



Special Interest

This is a call out to any CSI members who have any published articles from themselves or their companies that they would like to include in future Specifacts newsletters. Please submit for consideration before the end of each month, to:

dan.clark@hdarchitects.com

In the meantime, the following two pages are the first and last pages of the October 30, 1969 Specifacts! Note the two **6-cent** stamps of FDR at the back page.

SPECIFACTS

VOLUME 5

NUMBER 3

(400 COPIES THIS ISSUE)

OCTOBER 30, 1969

NASHVILLE CHAPTER



PROGRAM TOPICS

ROOFING PROBLEMS
and
SPECIFICATIONS

R. S. V. P.

JIM BISHOP — 256-3192

BATEY GRESHAM — 255-7309

REGULAR MEETING

NOVEMBER 4, 1969

SOCIAL HOUR — 5:30

DINNER — 6:30

PROGRAM — 7:30

ADJOURN — 9:00

DUTCH TREAT

BILTMORE RESTAURANT

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PRESIDENT

THOMAS E. ERVIN, JR.
BAPTIST SUNDAY SCHOOL BOARD

1 ST VICE-PRESIDENT

JOE KOTT
JOE KOTT AND ASSOCIATES

2 ND VICE-PRESIDENT

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FOSTER AND CREIGHTON COMPANY

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ED STREET
HALL HARDAWAY, JR.
DOUG ESTES
JOE MADDUX

C S I

The Construction Specifications Institute, a non-profit technical organization, has as its primary objective, the promoting of practices that lead to better specifications.

Persons concerned with any of the many facets of specifications are invited to apply for membership. This particularly applies to architects, engineers, contractors, suppliers, association executives, and specifications writers.

Please contact a member of the Nashville Chapter for further information.

NASHVILLE CHAPTER



PUBLICATIONS OFFICE

P. O. BOX 6671
NASHVILLE, TN. 37215

S P E C I F A C T S

SPECIFACTS, the newsletter of the Nashville Chapter, CSI, is a medium of communication for the members. It reports on meetings and activities of the past and for the future.

SPECIFACTS is distributed free to the Chapter members, to other CSI Chapters, and to a large segment of middle Tennessee construction industry.



FIRST CLASS MAIL



Chapter Leaders

CSI Nashville Chapter - Officers & Directors for FY 2026-2027

<u>President</u>	Harry Harris	hharris@hnharchitects.com
<u>Immediate Past President / VP</u>	Tara Mitchell	tmitchell@esarch.com
<u>President-Elect</u>	Paul Montray	pmontray@tremcoinc.com
<u>Treasurer</u>	Jill Colby	jillcolby@colbyassoc.com
<u>Secretary</u>	Derek Hickman	derekh@kidwellscott.com
<u>Director</u>	Lynn Jolley	ljolley@comcast.net
<u>Director</u>	Tiffany Goulet	tiffany@nexgen-cr.com
<u>Director</u>	Carl Manka	cmanka@comcast.net
<u>Director</u>	Paul Montray	pmontray@tremcoinc.com
<u>Director</u>	Tim Yoko	tyoko@tmpartners.com
<u>Director</u>	Dan Clark	dan.clark@hdarchitects.com

CSI Nashville Chapter - Committee Chairs

Awards Institute Chair	Troy Williams	twilliams@cauthenandassoc.com
Certification Co-Chair	Carl Manka	cManka@comcast.net
Certification Co-Chair	Lynn Jolley	ljolley@comcast.net
Emerging Professionals	TBD	TBD
Graphic Design Content	TBD	TBD
Special Events / Programs	Harry Harris	hharris@hnharchitects.com
Membership	Paul Montray	pmontray@tremcoinc.com
Planning	Jack Potter	csjrpotter@att.net
Product Show Co-Chair	Tiffany Goulet	tiffany@nexgen-cr.com
Product Show Co-Chair	Jill Colby	jillcolby@colbyassoc.com

CSI Nashville Chapter - Committee Chairs, Cont'd:

Professional Development (CEU's)	Harry Harris	hharris@hnmharchitects.com
Social Media	Tarro-Jefferies-Freer	tarro.jefferies.freer@sfs.com
Technical (SpecHeads)	Harry Harris	hharris@hnmharchitects.com
Specifacts (Newsletter)	Dan Clark	dan.clark@hdarchitects.com
Photography	Jim Christain	jchristain@aol.com
Website	Collin Huse	chuse@nextstage-online.com
Chapter Support	Karen Mencarelli	k.mencarelli@mapei.com

Appreciation



The CSI Nashville Chapter sincerely appreciates the kindness of Sesco Lighting for the chapter's meeting accommodations. The CSI Nashville Chapter recognizes the importance in creating and maintaining strong relationships.

Stay Connected

CSI is built on the relationships we make. Connect and grow with us!

"There will never be great architects or architecture without great patrons."

-- Edwin Lutyens

Find us at:



*This news was brought to you by:
Dan Clark, CSI*